

CONFIDENTIAL SALE INFORMATION

ABFAB Concrete Limited – Acquisition Opportunity

Owned and managed by David and Sue Walters, ABFAB Concrete Limited has been manufacturing and delivering concrete in the Bristol area since 1990. The owners are now planning to retire which means this successful business is now for sale at an asking price of £150,000 including 100% of the shares in the business ABFAB Concrete Limited and the assets of the business.

The opportunity is ideally suited towards an 'owner operator' either with, or without, industry knowledge as full hand over, with appropriate period and compensation terms to be agreed, offered by the current owners.

Business assets include:

- 50 Ton low level cement silo
- Matbro TS270 high torque telehandler
- 2002 Volvo FM7 cementech volumetric mixer with 6 cubic metre capacity, 6x4 chassis
- 2016 Reimer volumetric mixer with 7.5 cubic metre capacity, 8x4 chassis

Currently operating from a yard within the Bristol area this business will need to be relocated as the current yard arrangement will cease on sale of the business. Fully relocatable and transferable.

Business operates without the need for advertising with the majority of business through repeat custom or new business by recommendation.

Only employed member of staff is a family member who, subject to suitable terms being agreed, would be willing to continue within the business.

Full trading figures will be made available to interested parties on receipt of signed Non Disclosure Agreement.

Summary of trading information overleaf.



National Specialist Agents and Valuers

Trading information ABFAB Concrete Limited:

Note – Adjusted Net Profit (ANP) does not allow for any rent payable following relocation and this will need to be factored in by interested parties.

Year end 31 March 2024:

Turnover	£407,236 (excluding VAT)
Adjusted Net Profit to working owners	£124,066

Year end 31 March 2025:

Turnover	£370,287 (excluding VAT)
Adjusted Net Profit to working owners	£106,168

Year end 31 March 2026

Turnover	£447,686 (excluding VAT)
Adjusted Net Profit to working owners	TBC (Awaiting year end accounts)

Further information on request through the vendors agent:

JP Humberstone

01275 377880

jp@humberstones.co.uk